



AROFLO PRODUCT OVERVIEW

**Your best mate  
in the field.**

# Your story.

## LET'S PAINT A PICTURE OF YOU

Do you sometimes feel overwhelmed about how much admin you need to do above and beyond your day out in the field?

Is the paperwork piling up? Having trouble tracking your staff? Are your timesheets a nightmare? Are purchase orders and invoices always getting lost? Losing revenue? Do you feel like work-life balance is an unachievable dream?

Most of all, is the business you initially started to give you greater flexibility and freedom dragging you down?

At AroFlo, we hear these gripes every day. Which is great, because it means you're in the right place.

# What is AroFlo?

AroFlo is a cloud-based job management system for the service and project based industries. It automates and streamlines your work processes and administrative tasks. Quite simply, it will transform your business. And your life.

No more paperwork. Productive staff. Soaring profitability. Satisfied customers. Fall in love with your business again. With AroFlo, all of this – and more – is achievable.

## TAKE CONTROL OF YOUR BUSINESS

AroFlo is accessible from most devices. It's designed to give you complete visibility across your entire business so you stay in control.

Being a cloud-based solution, AroFlo gives you the flexibility to manage your business from any location – on the job, in the office, at home, or on holidays.

Using smart phones or mobile devices, your field technicians can immediately share job information with office staff; saving time, eliminating paperwork and minimising costly mistakes. You'll always know where your staff are, what they're working on, and when they finish.

*“AroFlo has transformed our business, turning tedious tasks into an absolute pleasure.”*

*David Menegon, Director – Five Star Electrical*



## Who uses AroFlo?

We have thousands of happy users across a broad range of industries including:

- Electrical
- Plumbing
- HVAC
- Building and construction
- Facilities maintenance
- Solar
- Landscaping
- Fire services
- Vending machine service
- Locksmiths
- Security
- Pest control
- Cleaning
- Audio visual
- Painting

Our customers are behind everything we do – from our product enhancements, support and training programs, and our plans for the future. We succeed when you succeed – it's as simple as that! Want to hear more from our customers? Read our case studies on the transformative power of AroFlo.

## Why AroFlo?

- Automate processes and streamline workflows
- Increase billable hours
- Eliminate paperwork
- Improve staff productivity
- Run your business remotely
- Manage and schedule staff from any location
- Operate your business in 'real time'
- Accurate timesheets
- Turnaround invoices faster
- Get better cash flow
- Outsmart your competitors
- Generate positive word-of-mouth from satisfied customers
- Conquer time – get back your work-life balance, or free yourself to pursue other business opportunities

# Features our customers love.



AroFlo comes with everything you need to streamline business processes and workflows.

Track jobs, schedule staff, record billable hours, order materials, check compliance requirements, send invoices, take payments... All that, and so much more.

We've got so many features, we couldn't fit them on one page. Here's loads of reasons why AroFlo is going to keep your business on track and your staff and customers smiling.



## JOB MANAGEMENT

Manage the day-to-day operations of your business from one easy system accessible both in the office and out in the field. Seamlessly track every job from initial contact to final invoicing.



## SERVICE DELIVERY

AroFlo will reinvent your service delivery, setting you apart from your competitors. How? By wowing your customers with tradies who can access all job information, order parts and fill out forms on the spot.



## GPS TRACKING

Capture and verify who did what, when and where with AroFlo's location-based functionality. Work out which member of the team is close by and allocate them to a job right away.



## SCHEDULING

Efficiently assign your field staff to tasks in real time. Simply drag and drop tasks directly into your AroFlo calendar. It means the right person turns up for the right job at the right time. You can even take things one step further and create 'crews' of both staff and assets. Or group multiple schedules so when a job changes everyone in the crew is updated in one hit.



## RECURRING MAINTENANCE

Never miss a scheduled maintenance job ever again. Automatically set up periodic or routine maintenance tasks for clients at predefined intervals—weekly, monthly, annually. On the set date, the job is automatically placed in your current task list.



## PROJECT MANAGEMENT

AroFlo keeps your projects on track and within budget. Think of it as ground control: a dedicated spot to manage labour, materials, suppliers and invoices. Our progress interface gives you a view of all current project costs, estimated values and the amount already invoiced—all from the one screen. That way you can invoice clients for progress payments based on completed work and manage retentions.

*“AroFlo breathed new life into our business. Everything is so much easier and we’re more productive than ever before.”*

*Ray Betteridge, Director – Lollo and Allan*



#### TIMESHEETS

Banish paper forever. With AroFlo your team can quickly and precisely document the time they spend on jobs while out in the field. Labour is billed accurately.



#### JOB COSTING

AroFlo provides one entry point for all job costs – labour, materials, inventory, expenses, supplier orders – so you can determine the profitability of a job or project in real time.



#### INVENTORY

AroFlo’s inventory management module lets you track your parts and materials on the job. You can allocate stock across multiple locations – vans, warehouse, shed or storeroom – to clearly determine your stock levels at any time.



#### WORK ORDER IMPORTS

Some clients love to email in jobs, which is fine – until you realise you’re spending more time managing emails than doing actual work. AroFlo automatically imports each email request as a job card and maps it to the work order, potentially saving you hundreds of hours each month.



#### FIELD MOBILITY

Stay connected with your teams in the field. AroFlo runs on smart phones, tablets and other mobile devices so field technicians can manage the entire job on-site. Manage job sheets, create purchase orders, timesheet entry, compliance checklists, issue invoices, and take payments.



#### INVOICING

Delayed invoices are a thing of the past. AroFlo lets you immediately issue invoices for prompt payment from your customers. Your cash flow just got positive.

And because you have accurate time and material records, you’ll know exactly how profitable each job is.



#### ASSET MANAGEMENT

Full asset service history is at your fingertips with AroFlo. Add multiple assets to a job and retrieve detailed asset information. We provide comprehensive reports so assets can be added, removed or changed from any routine maintenance job.



#### OH&S

AroFlo lets you manage OH&S requirements across your entire organisation. Field technicians can complete audit or risk assessment checklists from their phone or tablet, flagging any immediate issues for escalation.



#### SUPPLIER IMPORTS

With our integrated purchase order system you can place orders for materials from the field or office. When the order is filled, AroFlo imports invoice items directly into the system – simply allocate them directly into a job, project or your inventory. We've also joined forces with leading wholesale suppliers to give you instant online access to their complete list of catalogue items and live pricing.



#### QUOTES & ESTIMATES

We'll save you countless hours by helping you produce detailed, accurate and professionally styled quotes.

Get them out faster, and win more profitable contracts as a result of your efficiency. At the click of a button you can compare current project costs against the original estimate, giving you full visibility and up-to-date profit margins.



#### EASY-TO-USE INTERFACE

We understand the industry you're in because we've been in it too. It's why we created AroFlo with non-IT users in mind. The field interface was intentionally designed for hand-held devices and tablets, and is easy to use and navigate, even for burly tradies with big mitts using little phones.

# AroFlo is different.

AroFlo isn't your average tradie software. Unlike other solutions on the market, we offer a full featured product at a price you can afford. It's why we've become one of the most trusted and respected job management systems on the market.

We offer a complete business management solution that's reliable and easy to use. The cloud-based functionality gives users a central port of call to manage all jobs and projects – from the initial query, through to final invoicing.

Best of all, AroFlo streamlines workflows and automates your business. Because who doesn't want more free time to spend with family and friends?

## TRADIE BORN AND BRED

AroFlo was designed by a tradie, for other tradies. The system was specifically created to meet the unique needs of the trades, field services, maintenance and project-based industries.

Back in 1998, AroFlo company founder and director Guy Arrowsmith was working as an electrician. But Guy had a vision. He clearly identified a gap in the market for a job management system that addressed the difficulties faced by tradies like himself.

So in typical Arrowsmith style, Guy just got on with it. He used his ingenuity and initiative to build the solution he himself was after. And he's still at the helm, using his knowledge and experience to make things better.

## WE LISTEN

At AroFlo, we're always on the look out for new ideas to make our product even better. When customers approach us with feedback or suggestions, we always listen.

Many of our new releases are first tested on customer groups, providing us with valuable feedback and insight on what works and what needs adjusting.

## NO LOCK-IN CONTRACTS

We have full confidence in our system. It's why we don't believe in locking our customers into a contract. We also know that using our software can be a big change which is why we offer the first month free, so you and your team can give yourself the time you need to train and get up to speed.

## PREMIUM SUPPORT

The support we provide is the cornerstone of everything we do. Unlike other providers, we don't have any hidden training costs. Comprehensive training is included in your start-up package.

Our approach is consultative. We strive to get to know and understand your business so we can tailor your training. We never try to retro-fit a business into a structured training program that won't work for them.

It's one of the reasons we use the cloud. It's simply quicker and more agile. We understand how busy life can get when you run your own business so our online training model fits around your hectic schedule. And our remote support provides you with instant assistance – our customer service team is always there to help when you need it most.

## WE GROW WITH YOU

Our subscription-based pricing model lets you take your business to the next level – at your own pace. If you scale back your business during quiet periods, you'll only pay for what you use and the number of staff you have accessing the system.

But when business is booming, we grow with you. In fact, we've seen many of our customers get bigger and become more confident because they are supported by AroFlo.

If your current systems are stopping you from achieving your business goals, you need to ask yourself the question: what can I be doing better?

We think AroFlo might be your answer.

# We work with...

AroFlo integrates with other leading business solutions so you can do everything from the one system.

## ACCOUNTING PACKAGES

Combine AroFlo with popular accounting packages, such as Xero, MYOB, Quickbooks and SAASU. With just a click you can immediately turn your jobs into invoices – even from the field.

## CREDIT CARD PAYMENTS

Your team can accept customer payments from anywhere with eWay and AroFlo. eWay's payment gateway connects AroFlo to your bank so you can process credit card payments anytime, anywhere. No more delayed payments. Better cash flow for your business.

## SMS SOLUTIONS

Keep customers and field staff up to date and in the loop with SMS and AroFlo. Messages can be sent instantly from the AroFlo office interface to any mobile number you have recorded in the system.

You can even set up SMS events to automatically trigger messages based on rules you set up in the software. Let your customers know when you've assigned someone to their job, or when your team is on the way or has arrived on site.

All from within AroFlo.



## READY TO TRANSFORM YOUR BUSINESS?



### Questions? Call us

Our expert team is here to help.

**1300 794 818**



### Book a demo

Need to see AroFlo in action?  
Let us show you how AroFlo can get your life and business back on track.

**sales@aroflo.com**



### Learn more

See how AroFlo is transforming businesses every day.

**www.aroflo.com**